During its third year, HopkinsLocal continued to measure its accomplishments against specific goals to increase economic opportunity in Baltimore City through construction, hiring, and purchasing activities, and to share that progress with the community.

**BUILD**

23.5%* of addressable construction spending, a total of $48.5 million, was committed to contractors that were minority-owned, women-owned, disadvantaged business enterprises in FY18.

**HIRE**

1,017 people were hired over three years for a set of targeted positions and live in focus area Baltimore City ZIP codes. In FY18, 47% of targeted positions were filled by focus area residents.

**BUY**

$54.3M more was spent in targeted categories with local businesses over three years than if spending had remained at the level of the baseline year. Total FY18 local spending was $118.4 million.

* Commitments are defined as parts of the contract that have been assigned to a contractor or subcontractor but have not necessarily been completed. Due to the duration of construction projects, many projects captured in FY16 are also captured in FY17 and FY18.